



May 23, 2018

Dear Commercial Vendor:

Sports Field Managers Association of New Jersey (SFMANJ) has once again joined forces with New Jersey Turfgrass Association (NJTA) and Rutgers University to collaborate on the **Rutgers Lawn, Landscape and Sports Turf Field Day** at the Rutgers Adelphia Research Farm in Freehold, NJ on **Wednesday, August 1, 2018**.

I would like to take this opportunity to invite your company to exhibit and/or demonstrate equipment at the SFMANJ-sponsored Trade Show and Equipment Demonstration at this annual event in 2018. In recent years, over 400 lawn, landscape, sports turf, and turfgrass research professionals attended this field day. Don't miss this year's **high visibility** outdoor event!

Vendors may arrive at 6:30 am. The Trade Show will open for Field Day attendees at 7:30 am and remain open until 9:00 am. There are two types of booth spaces available: 1) **TABLE TOP ONLY** booth space for vendors **NOT** participating in vendor demonstrations; 2) Vendors purchasing an equipment demonstration(s) will be provided an approximate 10 ft x 10 ft space for your display in the trade show area. Everyone is free to set up canopies. Equipment demonstrations will begin at 9:00 am and be embedded with turfgrass education sessions. This year these will be limited to a total of six (6) five-minute equipment demonstrations.

There will be four educational sessions consisting of three 15 to 20 minute concurrent presentations, with equipment demonstrations imbedded into two of the sessions. This format has allowed for smaller groups and more direct communication with the participants for vendors demonstrating equipment.

A confirmation, including specific sign in procedures will be forwarded to you upon receipt of your registration.

Respectfully requested,

A handwritten signature in black ink that reads "Debbie Savard". The signature is written in a cursive, flowing style.

Debbie Savard  
Executive Secretary, Sports Field Managers Association of New Jersey  
For the SFMANJ Board of Directors

**2018 Rutgers Lawn, Landscape and Sports Turf Field Day**  
**In cooperation with Sports Field Managers Association of New Jersey**  
**Wednesday, August 1, 2018**

6:30 AM	Vendors may arrive & set-up
7:30 AM	Attendee Registration & Trade Show Opening
9:00 AM	Research Tours & Vendor Demonstrations Begin
1:00 – 2:00 PM	Lunch / Open Trade Show
2:30 PM	Field Day Conclusion

**Highlights of what attendees will see at the Rutgers Field Day:**

- SFMANJ-sponsored Trade Show and Equipment Demonstrations
- Herbicides for Landscape Turf
- Major Advances in Turfgrass Breeding – “See Tomorrow’s Cultivars Today”

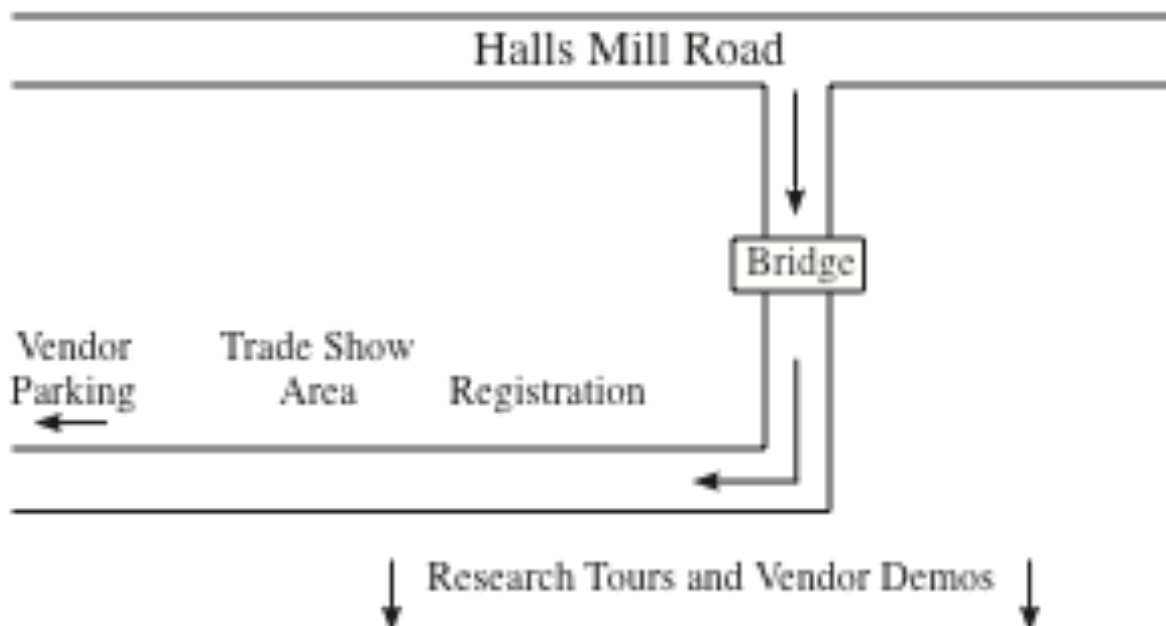
**Directions/Trade Show Map**

**Directions to Adelphia Research Farm, 594 Halls Mill Road, Freehold, NJ 07728:**

**From the North:** Route 18-South to Route 537-West (Freehold Exit). Follow 537 West approx. one mile and LOOK FOR OFF-RAMP (ON RIGHT) FOR KOZLOWSKI ROAD. FOLLOW SIGNS FOR KOZLOWSKI ROAD SOUTH. Continue through the third traffic light (Rt. 33 Business). After the overpass, Kozlowski Road becomes Halls Mill Road; continue on Halls Mill Road through the traffic light at Willowbrook Road and cross over the overpass for the Route 33 Bypass. Adelphia Research Farm is on the left; approx ¼ mile past Rt. 33 Bypass.

**From the South:** NJ Turnpike to Exit 8. Follow Rt. 33 BYPASS (NOT Business 33) and turn right onto Halls Mill Rd. The Research Farm is approx 1/4 mile on the left.

**MAP: Vendor Parking, Trade Show, Demonstrations**



**SFMANJ-Sponsored Trade Show & Equipment Demonstrations at  
Rutgers Lawn Landscape & Sports Turf Research Field Day  
Rutgers Adelphia Research Farm, Freehold, NJ  
Wednesday, August 1, 2018 6:30 am to 2:00pm  
VENDOR RESERVATION FORM**

PLEASE READ AND FILL OUT BOTH SIDES OF THIS PAGE

**VENDORS**

1. Parking, trade show and demonstrations will be across the bridge. See map. Booth spaces will be assigned at time of registration.
2. Rain or shine. Attendees are from primarily from Lawn, Landscape, Irrigation, and Sports Turf industries.
3. Setup is at 6:30-7:30 am. Breakdown is 2 pm after Lunch is over.
4. Participants' time with vendors (Trade Show) will be held 7:30 am to 9:00 am and 1:00 pm to 2:00 pm (during lunch).
5. **TABLE TOP ONLY for non-equipment demonstrating vendors. Equipment demonstrating vendors will be provided a 10 ft x 10 ft booth. Trade show space (Table top or 10 ft x 10 ft booth) is \$250 for members and \$375 for non-members (includes commercial membership thru the end of the year). Supply your own tables and chairs. Feel free to bring your canopies NO electric. NO static equipment displays for non-equipment demonstrating vendors.** Bring own supplies (Ex: sand or topdressing for demos).
6. **Demonstrations will be held for all equipment except for infield groomers.** \$150 per demo. One demo per company, first-come, first-served, until July 16, 2018. *Alternate pieces will be allowed in the order in which vendor agreements are received* after July 16, 2018. One piece of equipment is allowed up to 5 minutes to demo. (Because of the limited time frame, only 6 demonstrations will be allowed, so sign up early. **DON'T GET SHUT OUT!**) **YOU MUST RESERVE A BOOTH TO BE ELIGIBLE FOR A DEMO.** Call with questions on other equipment.
7. Lunch is included for two people per booth. Each additional person will cost \$20.

**DEMO RESERVATION DEADLINE: July 23, 2018 or when full**

SFMANJ-sponsored Trade Show & Demos: July 23, 2018 RESERVATION FORM)  
PLEASE RETURN WITH YOUR PAYMENT

Name of Agency \_\_\_\_\_

Address \_\_\_\_\_

List of Those Attending \_\_\_\_\_

Total Attending \_\_\_\_\_ Contact Person \_\_\_\_\_

E-mail \_\_\_\_\_

Phone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

SFMANJ Member: # of Vendor spaces requested \_\_\_\_\_ @ \$250/each = \$ \_\_\_\_\_

Non-member: # of Vendor spaces requested \_\_\_\_\_ @ \$375/each = \$ \_\_\_\_\_

Add \$25 for each person after the 2nd person attending \_\_\_\_\_ @ \$25/each = \$ \_\_\_\_\_

Add \$150 for each piece of equipment being demonstrated \_\_\_\_\_ (# of equip.) = \$ \_\_\_\_\_

Return form with check    **OR**     Pay by Credit Card     Visa     MasterCard     Discover     AMEX

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Cardholder Name \_\_\_\_\_ Security Code \_\_\_\_\_

Cardholder Billing Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Please Sign: \_\_\_\_\_ Date \_\_\_\_\_

Total \_\_\_\_\_

(please fill out other side)

**LIST DEMO EQUIPMENT** (Each vendor company is allowed 1 piece of equipment up until July 16, 2018; after that point, vendors who are interested in demonstrating additional pieces of equipment will be contacted to demonstrate their alternate pieces of equipment in the order in which their vendor agreements were received:

1. \_\_\_\_\_

Alternate 2. \_\_\_\_\_

Alternate 3. \_\_\_\_\_

(Tax ID# 22-3707662)

**Checks should be made payable to "SFMANJ"**

**Please return to:** SFMANJ, P.O. Box 205, Pennsville, NJ 08070

Phone (856) 514-3179 / Fax (856-514-2542 – **If faxing reservation please be sure to mail payment**

### **Exhibitor Attendance Agreement**

1. All cost associated with exhibiting must be paid in full prior to the start of the trade show
2. Exhibitor booth must be set-up by 7:30 am
3. Each exhibitor booth will allow attendance & lunch for two (2) company representatives
4. **One piece of equipment** will be allowed 5 minutes for explanation and demonstration. Because of the limited time frame, only 6 demonstrations will be allowed (additional pieces of equipment may be added after July 16 if there is room). Sign up early so you don't miss out.
5. Registered demonstration equipment must be ready to demo at the designated time.
6. **All vendors demonstrating equipment must pay for a Trade Show booth.**
7. No equipment other than equipment utilized by the Field Day committee will be operated in demonstration areas unless it is a paid demonstration or it is used to power a piece of demo equipment
8. Each demonstration area will have a monitor. This person will be in charge of the demonstration area. He or she will have control of all demos. Any concerns while in the demonstration area should be directed to the demo monitor.
9. The safety and wellbeing of all in attendance is of paramount concern and as such is the primary consideration at all times. Safety concerns must be paramount moving equipment into and out of the Trade Show.
10. Agreement must be returned with **proof of liability insurance** naming Rutgers University and Sports Field Managers Association of New Jersey as assigned insured.

I have reviewed this agreement and understand my responsibilities as an exhibitor.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Print Name \_\_\_\_\_

Company Name \_\_\_\_\_

Email address for any correspondence \_\_\_\_\_

***Agreement must be returned before the field day with  
PROOF OF LIABILITY INSURANCE  
naming Rutgers University and Sports Field Managers Association  
as assigned insured.***